



Britain's Energy Coast

Westlakes Science & Technology Park

Energy Master plan brief – FAQs vFINAL (23/5/17)

www.britainsenergycoast.co.uk 01946 595200



Westlakes Science Park Low Carbon Energy Masterplan – FAQs vFINAL

PLEASE NOTE: The deadline for answering queries has now passed - this is the final FAQ document that will be made available.

1. What is the budget?

We have not identified a specific budget for this work – the intention is to see what the market response is. We are not required to accept the lowest tender price, but neither will we accept prices that we deem to be unacceptably high or where value for money is not apparent. The scoring system does favour lower prices but this is based on variation from the mean of the prices of tenders received. Cost represents only 15% of the overall scoring system.

If you have accessed the tender information via MyTenders.org you will see a budget range from £15-35k. MyTenders insists on a budget range being entered. This range should be considered as guidance only.

2. Is it possible to bid on a portion of the project, or would be responsible for bidding the entire project?

As indicated in the tender brief, you will be bidding for the entire project – if you are unable to fulfil all elements of the brief it is up to you to bring in partners/subcontractors. You will need to identify these in your proposal and what elements they will be providing.

Please note – at this stage the brief is to provide a strategy and prioritized delivery plan based on a benchmarking exercise. There is no engineering involved at this point.

3. What is required for the Phase I response? Do we need to provide a statement of qualifications and pricing?

Yes, but just for this phase – developing the strategy and implementation plan. Pricing of potential microgrid solutions will be required as part of the early prioritized implementation steps that will come out of the development/delivery of Phase 1.

4. Could you please provide load, demand and voltages that would be involved with this microgrid project?

This is part of the benchmarking work required during Phase 1.

5. What is the timing and schedule for this project?

As indicated in the tender document. We do not have timing/schedules in place for delivery beyond Phase 1. This will come out of the Phase 1 work and will be dependent on what the recommendations will be.

6. If we do the engineering design for this project, are we excluded from constructing the project?

No. We welcome submissions from parties that can deliver later elements

7. Is there a financial cap for the works?

See '1' above for the Masterplan budget. In terms of implementation of energy solutions, the Masterplan should provide costed proposals and finance/funding options as part of the implementation plan. We are not placing financial caps on any proposals at the moment – this will depend on the solutions put forward and their financial feasibility.

8. To deliver the Masterplan, we would envisage running a series of workshops with key stakeholders, as well as perhaps some short-term placement of staff to further understand your business, will this be feasible?

Stakeholder events – yes, we would expect this. We would have to be convinced of the need for short-term placements as part of the work but would not rule it out. It is worth remembering that BEC is not a large organisation from a headcount perspective.

9. Could you please clarify whether the assumed budget for this project is for phase 1 only or phase 2 too?

Phase 1.

10. Is there a word / page limit for the quality responses?

We have not set a specific limit, but given the nature of this work we do not expect lengthy proposals. This is not a detailed technical specification – it is the development of a masterplan identifying our approach for the Science Park. We would expect that proposals should not exceed 20 pages in total (including any appendices). Brevity is the soul of wit, apparently. We expect to be able to read proposals without straining our eyes.

11. Can you confirm whether there are any specific Terms and Conditions / Contract to be used to deliver this project or whether we would be able to propose our own?

These can be found at www.britainsenergycoast.co.uk/microgrid

FAQ answer sheets will be updated regularly up until 22nd May. After this no general questions (unless process related) will be answered so as not to unfairly prejudice companies who submit their tender earlier than the close date.